

Montana Mow Masters

MISSOULA

Tim Bogart brought over a decade of landscaping experience to his dream of entrepreneurship. When his longtime employer retired, Bogart seized the opportunity to purchase customer accounts and equipment, launching Montana Mow Masters LLC in the greater Missoula area. Turning his vision into reality proved more challenging than anticipated. After discovering the Montana Small Business Development Center, Bogart reached out for expert guidance.

Over four months, Bogart collaborated closely with his SBDC business advisor to craft a comprehensive business plan and to develop clear financial projections. This plan not only gave Bogart a strategic path forward but also helped him secure funding from the Vocational Rehabilitation Program for a portion of his startup expenses, including insurance and equipment. When that funding covered only part of his needs, Bogart responded with determination and creativity. He bought a used Walker mower from his retired boss, acquired a third of his former employer's accounts, arranged a co-signed loan for a professional trailer, and continued renting shop space from his mentor for equipment storage and maintenance. These smart and adaptive choices positioned Montana Mow Masters for early success with secure contracts and reliable tools.

Montana Mow Masters is thriving thanks to Bogart's hard work and the strategic support he received from the SBDC. The company now delivers full-service lawn care, seasonal cleanups and snow removal throughout Missoula. Bogart's highest priority is delivering outstanding service tailored to each client's schedule, offering weekly, bi-weekly or monthly visits as needed. Bringing peace of mind to his customers solidifies Bogart's belief in the positive impact his business has on the community and inspires him to keep pursuing his entrepreneurial passion.

Business Advisor Steve Clairmont remarked, "Tim's ability to adapt and his commitment to investing in quality service have turned his vision into a fast-growing business."

ECONOMIC IMPACT

- ★ Business Start
- ★ Vocational Rehabilitation Funding
- ★ \$18,535 Additional Owner Investment

Jennifer Stephens
Regional Director

Steve Clairmont
Business Advisor



"Steve Clairmont was my business advisor—he was the best person I could've asked for to help me put together my plan. We worked for a few months on it, and I learned so much from him. I am truly grateful for Steve and the SBDC."

Tim Bogart, owner of **Montana Mow Masters**