



Providing flexible financing options for non-profit health care and community service providers.

# BOARD



Vu Pham Board Chair. Attornev

#### **Board Members** Appointed by the Governor

- John Iverson, Consultant
- Mel Reinhardt, Regional Sales Manager
- Jade Goroski, Finance Officer. Citv of Shelbv
- Craig Anderson, Retired Financial Advisor
- JoAn Cuffe, Retired Lender
- William Northey, Senior Investment Advisor, US Wealth Management

**2023** was a volatile year in the bond market. The Federal Reserve continued its program of aggressive rate increases through the year which resulted in a sharp rise in interest rates for financings. Back in 2021, unrated bond deals could close at roughly 2.25% fixed interest for 20 years. Now, rates are closer to 8.00% for the same type of credit. In addition, continued increases in labor and supply costs impacted existing projects as providers worked to cover cost overruns on existing projects.

In this difficult market we continued our work with our healthcare clients to provide access to low-cost financing.

# **MILESTONES & ACHIEVEMENTS IN 2023 INCLUDED:**

Expanding C-PACE reach into new counties including Madison, Fergus, Pondera, and the City of Kalispell. We estimate that approximately 60% of Montana commercial buildings are in a community where C-PACE is available.

- The MFFA was recognized for its C-PACE work with a national PACESetter Award for the Headwaters Utility District Financing.
- We worked in concert with Native American Development Center, First Interstate Bank, MoFi and the Montana SSBCI program to help All Nations Health Center acquire land for a new facility that they expect to break ground on in 2025.
- We closed a handful of small Direct Loan and Trust Fund Loan financings totaling more than \$1.3 million.

We look forward to the challenges and expectations of the future and want to thank our dedicated and visionary Board of Directors, our professional staff, financing partners, financial institutions, and associates for your support and expertise.

Adam Gill

# **AUTHORITY STAFF**



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### **INTERNAL FINANCINGS**

DAWSON COUNTY Glendive Medical Center Type Direct Loan

Purpose To reimburse the purchase of radiology equipment Interest Rate 4.77% Amount \$255,600 Term 5 Years Pricing Date 10/23/2023 Closing Date 11/7/2023 Benefit Replacement of a critical piece of equipment that was over 20 years old



MINERAL COUNTY Mineral Community Hospital Type Direct Loan **Purpose** Replacement of hot water heaters and chiller supply piping for the Hospital Interest Rate 4.83% Amount \$119,645 Term 7 Years Pricing Date 10/23/2023 **Closing Date** 11/8/2023 **Benefit** The equipment replacement is critical to the

operations of the Hospital

## **INTERNAL FINANCINGS (CONT.)**

MISSOULA COUNTY All Nations Health Center

Type Direct Loan

**Purpose** Land purchase to build a new Health Center with a centralized campus

Interest Rate 4.16%

Amount \$300,000

Term 7 Years Pricing Date 11/9/2022

Closing Date 6/8/2023

**Benefit** The first step in building a new health center to better serve its patients through a centralized campus



#### **RAVALLI COUNTY**

Bitterroot Health

Type Trust Fund Loan & Direct Loan Combination

**Purpose** Purchase of imaging equipment for multiple locations

**Interest Rate** 5.45 % (Trust Fund) 4.64% (Direct Loan)

Amount \$427,000 (Trust Fund) \$500,000 (Direct Loan)

Term 5 Years

**Pricing Date 12/12/2023** 

**Closing Date** 12/15/2023

**Benefit** Expanded access to imaging services for local communities as well as an expected increase in revenue

#### MONTANA FACILITY FINANCE AUTHORITY P.O. BOX 200506 HELENA, MT 59620-0506

The Montana Facility Finance Authority offers unique financings for vital nonprofits, providing innovative fiscal solutions that:

Help People Build Communities Advance Technology Modernize Facilities

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