Julie Jaksha
Regional Director
Taylor Lovell
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headwaters
RESOURCE CONSERVATION DEVELOPMENT

Butte Regional SBDC

Frontier Anglers

Dillon, MT



"Headwaters RC&D was a tremendous help in my purchase of Frontier Anglers in Dillon, Mont. Their guidance made it happen. I'll always be grateful for their assistance."
Shaun Jeszenka, *Owner*

Frontier Anglers has been in business for the past 37 years. Located in Dillon, MT, Frontier Anglers offers exceptional service in every facet of the operation. Their prime retail location offers a complete line of premium fly fishing products that customers can also shop for online. They have an experienced, knowledgeable, and friendly guide staff which is the cornerstone of their business. Frontier Anglers also holds some of the largest river permits in Southwestern Montana enabling their client's abundant access to the world-famous Big Hole and Beaverhead Rivers.

Shaun Jeszenka has spent a lifetime in the fly fishing industry, and is an accomplished guide and outfitter in Montana and Argentina. When the opportunity was presented to purchase Frontier Anglers, Shaun jumped at the chance to own the local business in Southwest Montana. He approached the SBDC staff at Headwaters RC&D for assistance. Shaun met with SBDC Regional Director, Julie Jaksha over several months to prepare a business plan, review financing options and prepare a loan package to make the deal possible.

After the purchase, Shaun created one full-time position. During the guiding months, he employs additional seasonal workers. Shaun obtained the majority of financing through his local bank and gap financing through Headwaters RC&D. The total project cost of $695,000 allowed Shaun to purchase Frontier Anglers and continue the tradition of providing exceptional service as a Main Street business to the Dillon community and visitors around the country.