Big Sky Renovisions
Froid, MT



"We knew it was the right time to leap, but we needed guidance. We wanted to understand the steps involved and determine if it was truly feasible, and that is when we found Quincy."

Alisha Maiolo and Austin Oelkers, Owners

In January 2022, Alisha Maiolo and Austin Oelkers started detailing vehicles for Fox Ford in Wolf Point to supplement their income. Local communities began to hear about their hard work, and the demand for their services continued to grow. Alisha and Austin decided to take their detailing business, Big Sky Renovisions, full time and knew they needed guidance to be successful entrepreneurs.

Alisha and Austin reached out to the Great Northern Development Corporation and SBDC Regional Director Quincy Walter for help. Quincy was able to help them create a business plan, loan applications, and cash flow projections. With this assistance, Alisha and Austin were able to secure a Commercial Bank loan and Great Northern Development Corporation's GAP financing to help them purchase their new building in Froid.

After buying their shop in July 2023, Alisha and Austin once again reached out to Quincy for technical assistance and training recommendations. They attended a Quickbooks training and were directed to the REAP program to equip their businesses for future success. To celebrate all their hard work, Big Sky Renovisions held a grand opening party in September to celebrate their success.

"Austin and Alisha are the small business startup success we wish for every business in our region. They were so much fun to work with and you can see their passion and dedication to their business. They continue to ask questions on how to grow their business, which we know will succeed," stated Quincy Walter.