AMERICA'S SBDC MONTANA

Guiding Montana Businesses to Success

BLACKLOCK BLOCK

Butte Regional Success Story



"A start-up company has many obstacles to overcome, but Julie Jaksha **gave me all the guidance** and resources to get it done."

-Tony Blacklock, Owner

PROBLEM

Tony Blacklock started looking at business opportunities in Butte after being out of work from an injury. He realized there was limited manufacturing in and around the local area. He needed help starting a cement block manufacturing operation. Tony came to the Butte SBDC and Headwaters RC&D for help.

SOLUTION

Julie Jaksha, SBDC Regional Director, worked with Tony for over 6 months to complete his business plan and cash flow projections, and refine marketing ideas. She was also instrumental in helping him find manufacturing and storage space. Together their successful plan was financed by Glacier Bank and Headwaters RC&D Area, Inc.

IMPACT

Blacklock Block is now fully operational and employs one full time workers, in addition to himself and his bookkeeper. Tony is excited for the future, believing Blacklock Block is another cornerstone to bringing more businesses to the local area.

"Tony had a **great understanding** of his business concept, he just needed some help refining the idea."*-Julie Jaksha, Butte SBDC Regional Director*

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The Butte Regional Center is hosted by Headwaters RC&D Area under a cooperative agreement with the SBA and Montana Department of Commerce.