AMERICA'S SBDC MONTANA

Guiding Montana Businesses to Success

ELKHORN FOOT AND ANKLE CLINIC

Helena Regional Success Story



http://elkhornfootandankleclinic.com

"Without the **help** of Brandon and the SBDC, our **dream** would never have become a reality."

-Amy Smith, Co-Owner

PROBLEM

Jason Smith is a leader in the Podiatric field, specializing in all aspects of care involving the foot and ankle. After working as a Podiatrist at St. Peter's Hospital for two years, he decided to open his own private practice. He and his wife Amy approached the Helena SBDC for assistance.

SOLUTION

The Smiths worked closely with Brandon Orr at the SBDC at Helena College to put together their loan package before approaching the bank. They created a business plan and generated financial projections using comparable data from a practice run by one of Jason's colleagues.

IMPACT

SBA financing was secured and in August 2016 Elkhorn Foot and Ankle Clinic opened its doors. To date they have created six jobs and have exceeded their sales projections!

"Amy and Jason have created a **valuable addition** to Helena's small business community!"*-Brandon Orr, Helena Regional Director*

sbdc.mt.gov
facebook.com/montanasbdc
twitter.com/mtsdbc

SMALL BUSINESS DEVELOPMENT CENTER NETWORK
HELENA, MT | 406-841-2747 | MTSBDC@MT.GOV

The Helena Regional Center is hosted by Helena College—UM under a cooperative agreement with the SBA and Montana Department of Commerce.